Sampan is a bi-weekly newspaper that provides news about community concerns and development, health, arts and entertainment to the greater Boston Asian American community.

### Advertising Unit Rates (B&W)

<table>
<thead>
<tr>
<th>Ad Size</th>
<th>Regular Price</th>
<th>4-12</th>
<th>10% off</th>
<th>12+</th>
<th>15% off</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page 10&quot; X 15&quot;</td>
<td>$650</td>
<td>$585</td>
<td>$552.50</td>
<td>$625.50</td>
<td>$667.50</td>
</tr>
<tr>
<td>Front Page Banner 10&quot; X 2&quot; (Color)</td>
<td>$950</td>
<td>$855</td>
<td>$807.50</td>
<td>$883.50</td>
<td>$925.50</td>
</tr>
<tr>
<td>Half Page 10&quot; X 7.5&quot;</td>
<td>$350</td>
<td>$315</td>
<td>$297.50</td>
<td>$332.50</td>
<td>$365.50</td>
</tr>
<tr>
<td>1/3 Page H:10&quot; X 5&quot;, V: 5&quot; X 10&quot;</td>
<td>$230</td>
<td>$207</td>
<td>$195.50</td>
<td>$214.50</td>
<td>$232.50</td>
</tr>
<tr>
<td>1/4 Page H:10&quot; X 3.75&quot;, V: 5&quot; X 7.5&quot;</td>
<td>$170</td>
<td>$153</td>
<td>$144.50</td>
<td>$156.50</td>
<td>$168.50</td>
</tr>
<tr>
<td>1/6 Page H:10&quot; X 2.5&quot;, V: 5&quot; X 5&quot;</td>
<td>$110</td>
<td>$99</td>
<td>$93.50</td>
<td>$98</td>
<td>$103</td>
</tr>
<tr>
<td>1/8 Page H:5&quot; X 3.75&quot;, V: 3.75&quot; X 5&quot;</td>
<td>$75</td>
<td>$68</td>
<td>$64</td>
<td>$69</td>
<td>$75</td>
</tr>
<tr>
<td>1/16 Page H:3.75&quot; X 2.5&quot;, V: 2.5&quot; X 3.75&quot;</td>
<td>$40</td>
<td>$36</td>
<td>$34</td>
<td>$32</td>
<td>$30</td>
</tr>
<tr>
<td>Business Card Size H:3.25&quot; X 2&quot;, V: 2&quot; X 3.25&quot;</td>
<td>$45</td>
<td>$40</td>
<td>$38</td>
<td>$36</td>
<td>$34</td>
</tr>
</tbody>
</table>

*All rates are net.
Sizes that are not applicable to the discounted rate will be charged according to our open rate: $15 per column inch for non-standard size.

### Additional fee for Color Ad - $200

### Translation Fee - $15 per 50 words

### Deadlines

Ads Space Reservation
Please send all advertising reservations in by the Tuesday 5:00 pm before the publication date.

Ads Requiring Translation
For ads that require translation, please send them in by the Friday before the publication date.

### Publishing Every Other Friday

We offer professional advertisement design at $75
Asian American Market

- The population of Chinese Americans reached almost 379,762 in Massachusetts in 2011, which has been up 200% from 2010.
- Asian buying power has reached $718.46 billion in 2012. Expecting to reach $1 trillion in 5 years.

Our Readers

- The Sampan's readership is about 46% male to 54% female with a median household income around $52,121.
- The average age of our readership is about 40

Education

- 29.8% have graduate degrees
- 21% have Bachelor's degrees
- 7.2% have some college experience
- 13.3% are high school graduates
- 4.3% have associate degrees
- 14.7% have less than a 9th grade education
- 9.7% have a 9 to 12 grade education with no diploma

Professions

- 57.2% of readers are in management/professionals
- 15.1% in service
- 17.7% in sales/office
- 1.9% in construction/maintenance
- 8.5% in production

6,000 circulation distributed to over 50 locations throughout Boston. Online readership over 20,000.
1. Sampan (hereinafter called the “Publisher”) here reserves the right to refuse, replace, cancel or amend all or part of the contents, artwork and/or layout of any advertisements which maybe deemed unsuitable for publication without giving any prior notice or reason to the Advertiser/Agencies.

2. All Checks should be made payable to “Asian American Civic Association, Sampan”.

3. Payment made is non-refundable. However, advertising fee paid for cancelled order can be expended for placement of other advertisements within a reasonable period.

4. The Publisher shall not be responsible for any typographical errors so published.

5. The Advertisers shall be held solely responsible for the contents of the advertisements. In addition, the Advertisers shall also be responsible for lost links and distorted images.

6. The Advertisers shall ensure that such contents do not contravene any applicable laws, rules, regulations and codes fo U.S.

7. The Advertisers shall absolutely and fully indemnify the Publisher/Website operator and keep the Publisher/Website operator indemnified against all claims, demands, actions and proceedings of whatsoever nature which maybe brought, commenced or prosecuted against the Publisher/Website operator by reason of or arising out of any of the advertisements and also against all costs and loss which the Publisher/Website operator may incur arising out of or in connection with any such claims, demands, actions or proceedings.

8. Publisher/Website operator reserves the right to designate any web page for ad delivery.

9. All page views and ad space are reserved on a first-come-first-served basis.

10. Publisher reserves the right to terminate the contract with one month’s prior notice and to vary the terms and conditions here in form to time.

Features
- Online advertising period is 30 days
- No color fee
- All ads can be linked to your website
- All Ads appear on every page

Online Ad Unit Rates

<table>
<thead>
<tr>
<th>Advertisement Type</th>
<th>Size</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banner Ad</td>
<td>1950px X 250px</td>
<td>$300</td>
</tr>
<tr>
<td>Medium Sidebar Ad</td>
<td>595px X 495px</td>
<td>$150</td>
</tr>
<tr>
<td>Tall Sidebar Ad</td>
<td>595px X 795px</td>
<td>$200</td>
</tr>
</tbody>
</table>

Friends of Sampan — Social Media

Social media allows Sampan to break news stories, showcase published articles and communicate with our readers. Every story that appears online is promoted on all of our social media and our growing social media presence is an enormous driver of viewers to our online content.

Like us on Facebook.com/SampanNewspaperBoston
Follow us on Twitter: @SampanNewspaper